



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Nov 17, 2023

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Direct Hay Weighted Average Report for week ending 11/17/2023

	Volume		
	This Week	Last Reported (11/6/2023)	Last Year
Tons:			
Hay	1050	1219	161
Straw	0	80	400
Total	1050	1299	561

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Hay sales were light again this week, however some sellers saw more calls and more interest this week than in weeks past. Lower diesel prices has allowed freight to cheapen and helped move hay out of the state. Demand for hay to ship north to Canada has lightened. A strong dollar makes it more difficult to ship goods into Canada and interest in hay has lightened as a result. Western Canadian buyers, who were buying hay in Montana, have opted to buy hay in Central Canada instead due to lower freight costs and a poor exchange rate. No sales within the report are destined for Canada again this week. Mild weather continues to curb demand within the state as many locations still have cows out grazing on Fall grass. Many ranchers have hay for sale as well which is adding additional pressure on the market as they are trying to market some of their excess hay as well. Demand for straw is moderate. Heavy straw supplies continue to be seen. According to the drought monitor 26.2% of the state is in Moderate drought or worse, down 0.01% from last week. 8.55% of the state is in an Severe drought or worse, down 3.76% from last week. 0.00% of the state is in Extreme drought or worse, down 0.61% from last week. 0% of the state is in Exceptional drought, unchanged from last week.

N/A						
Hay (Conventional)						
Alfalfa - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	125	225.00	225.00	F.O.B.		
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	200.00	200.00	F.O.B.		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	750	140.00	140.00	F.O.B.		
Large Square 3x4	50	140.00	140.00	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	25	100.00	100.00	F.O.B.	Dusty	

Source: USDA AMS Livestock, Poultry & Grain Market News

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Billings, MT | (406) 210-4792

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>

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